

FOR RELEASE:

IMMEDIATE

Mailed Dec. 8, 1986

YOUNGSTOWN, Ohio - The Youngstown Area Board of Realtors, in cooperation with Youngstown State University's Office of Continuing Education, will offer four non-credit courses on campus beginning in January.

"Real Estate Principles and Practices" is a basic course in real estate economics and administration, designed to develop skills of professional real estate personnel. Classes will meet from 7:40-10:30 p.m. Tuesdays, Jan. 6 - March 17.

"Real Estate Brokerage" is a basic course in real estate economics, brokerage and administration and is designed to increase knowledge of general real estate principles and private business arrangements. Classes will meet from 7:40 - 10:30 p.m. Wednesdays, Jan. 7 - March 18. Prerequisites for this course are "Real Estate Appraisal" and "Real Estate Law."

Leon Turke of Poland, a broker with Burgan Real Estate, will instruct both "Real Estate Principles and Practices" and "Real Estate Brokerage."

Attorney Randall Ellington of the firm of Burdman, Kretzer, Ellington, Stein and Marando will instruct "Real Estate Law," which deals with all areas of law necessary for the real estate practitioner and investor-consumer. Classes will be from 7:40-10:30 p.m. on Thursdays, Jan. 8 - March 19.

Prerequisite for this course is "Real Estate Principles and Practices," which may also be taken simultaneously with this course.

"Real Estate Finance" provides information concerning the financing of real estate, with special focus on the nature of the mortgage market. Jeff Francis,

Add One

vice president and treasurer of First Federal Savings and Loan Association, will be instructor. Classes will meet 7:40-10:30 p.m., Tuesdays, Jan. 6 - March 17.

Prerequisites for this course are "Real Estate Principles and Practices and "Real Estate Law."

The fee for each real estate course is \$144. A discount is available to those who register for a non-credit real estate course at least 14 days prior to the first class session.

"Real Estate Principles and Practices," "Real Estate Brokerage," and "Real Estate Law" are offered jointly as credit and non-credit courses. To enroll for credit, persons must apply to the University for admission as an undergraduate at the YSU Admissions Office.

For more information, or to register, call the YSU Office of Continuing Education at (216) 742-3358.

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