

FOR RELEASE:

IMMEDIATE

Contact: Continuing Education

Mailed Sept. 3, 1986

YOUNGSTOWN, Ohio - For those who always wanted to become a pilot, but didn't know where to start...here's the place.

Youngstown State University's Office of Continuing Education will offer a 10-week course, "Private Pilot Ground School," during Fall Quarter.

It will introduce students to flying fundamentals, systems, aerodynamics, navigation, communication systems and FAR's.

This course meets Federal Aviation Administration requirements and will assist the student in preparing for the FAA private pilot written examination.

Classes will be held on the YSU campus from 1:30-3:30 pm Saturdays, Sept. 27-Dec. 6.

George Repasky, a limited-service faculty member at YSU, will be instructor. He is certified as a basic ground instructor by the FAA.

The course fee is \$165, or \$150 for individuals who register before Sept. 13.

For a free flyer, or to register, call the YSU Office of Continuing Education at (216) 742-3358.

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YOUNGSTOWN, Ohio - Sales professionals who understand clients can increase their sales, but to fully understand others, they must understand their own behavior style.

A seminar on "Understanding Yourself and Others" will be offered on campus from 9 a.m. to noon Sept. 23 by the Youngstown State University Office of Continuing Education.

This is the first of a number of seminars designed specifically for sales professionals by Continuing Education.

Participants will complete a "Performax Personal Profile" and, through its interpretation, be able to better recognize and relate to others.

Leader for this seminar will be Roger Herman, president of Herman Associates, Inc., a management consulting and training firm based in Rittman. He holds a bachelor's degree from Hiram College and master's degree from Ohio State University. He has over 20 years of management and sales experience in public and private sector organizations and is the author of two books and numerous articles in this field.

The fee is \$75.

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